

**WAGE Project Sierra College, March 18 , 2011**  
**Train the Trainer**

**Sierra College: Room #TBA**  
5000 Rocklin Road  
Rocklin, CA 95677  
Phone: 916-660-7482

12:30 PM	Registration
1:00-4:00 P.M.	\$tart \$mart Negotiation Workshop (for students; trainees observe)
4:00- 6:00P.M.	De-briefing, Training, Dinner Brought In

This is the ideal format for those of us who want to be trained to be Trainers. We will observe the WAGE trainer (Annie Houle) conduct the three-hour \$tart \$mart Campus Negotiation Workshop for university students. After the students leave, she will de-brief and train those of us who want to be Trainers. The cost for each trainee is \$50 payable to WAGE. Please mail check by March 9 to Michele Stark (see address below).

The \$tart \$mart Campus Negotiation Workshop is a 3-hour workshop that provides college women who are beginning their job search with knowledge and skills when approaching the job market so they are prepared to negotiate salaries and benefits and receive fair and realistic compensation.

Who can be a Trainer? Anyone who is passionate about helping young women negotiate a better salary for their first job. Preferably, potential Trainers should have experience presenting to others. Even if you don't feel comfortable being a Trainer, you may want to be involved in organizing the event.

AAUW and WAGE have formed a partnership to present \$tart \$mart Workshops to college women. The gender wage gap begins as early as the first year after a woman graduates from college, according to AAUW's research report, *Behind the Pay Gap*. A decade after graduation, it widens. Over a 40-year career, college-educated women will have an average lifetime loss of roughly \$1 million.

Yes, I want to register for the WAGE Project Training on Friday, March 18

Yes, Please count me in for the **\$10 optional dinner**

Name \_\_\_\_\_

Name as you want it on nametag \_\_\_\_\_

Address \_\_\_\_\_

Phone numbers \_\_\_\_\_

e-mail address \_\_\_\_\_

Organization Affiliation AAUW CA

City, State \_\_\_\_\_

**The cost for each trainee is \$50.00 payable by check to WAGE. Mail to reserve your spot by March 9<sup>th</sup>: Michele Stark, 260 Golden Bluff Court, Lincoln, CA 95648**

Please complete this form and send with your check or e-mail to [michelestark@yahoo.com](mailto:michelestark@yahoo.com)

**Brought to you by AAUW CA and Sierra College, Rocklin, CA**